WINMAN®

ERP System for the
Food and Drink Industry

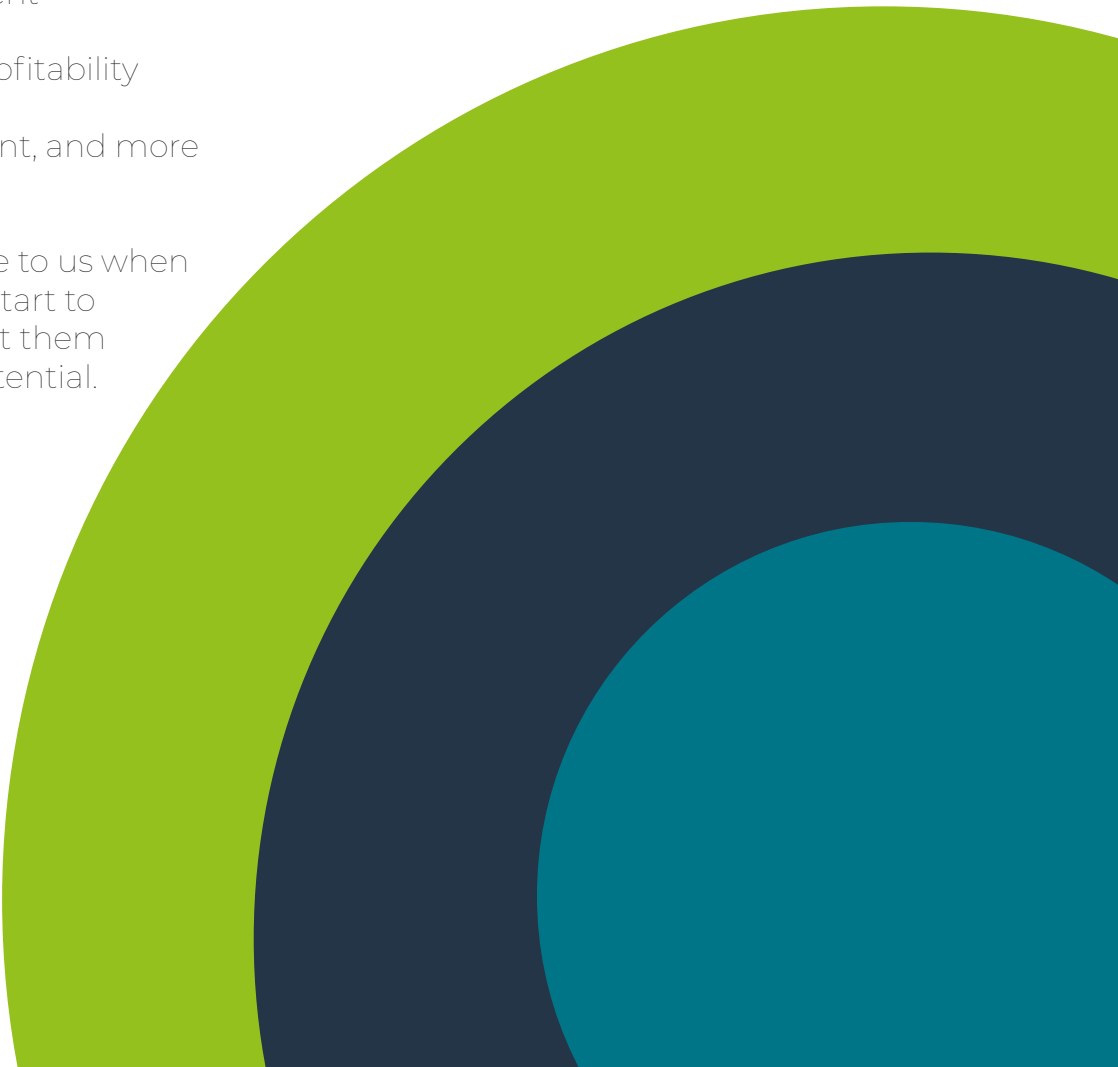# Contents

Industry Insights

Methodologies designed to take your business to the next level sit at the heart of what WinMan ERP Software does.

At WinMan, we partner with a range of small, medium and large food companies, supporting their needs within the manufacturing and distribution sectors. WinMan ERP Software helps them accelerate to higher levels of efficiency and productivity, allowing them to focus on continual improvement and growth.

Everything we do is aimed at helping you align your software with your company's needs and requirements, be it:

- Streamlining of operations
- Risk reduction
- Process improvement
- Cost saving
- Productivity and profitability
- Visibility
- Quality improvement, and more

Many businesses come to us when their current systems start to limit them and prevent them from unlock it's full potential.

Manufacturing Resource and Materials Requirements

WINMAN®

WHY

An opportunity to assess the efficiency of your current processes and refresh them with a digital twist. Break down silos and champion cross-departmental visibility which enables faster collaboration.

"We've now got turnkey processes keeping everyone informed"

GAIN

Detailed libraries of mission critical data, ready for review, comparison, action or discussion at the click of a mouse

- Set up activity centers and hours
- Monitor supplier lead times
- Smart proposals based on your data
- Control stock thresholds, set re-order points, track overdues and monitor purchased parts no longer required
- Consolidate orders for future demand
- Automated materials and resource planning to free up capacity, deliver consistency and provide both administrative and operational efficiencies
- Full two-way track-and-trace of raw materials batches from receipt to finished product delivery

Adapt your system to consider optimistic or pessimistic supply estimates so production is completed in plenty of time to ensure orders are ready to ship.

FEATURE

Automate sequences that help you match demand with supply. MRP is the mechanism that pulls data from all of your processes: incoming sales orders, purchase order decisions to production and lead times, translating it into valuable proposals that help to inform and plan what you purchase, or manufacture, and when.

Intuitive systems that make planning, purchasing and forecasting easier to track and monitor. Allowing you to set parameters that trigger buyers, production operatives or system alerts into action - giving you the tools to eliminate or plan around any possible obstacles.

Automate process

Project production estimates

Ship on time

Master Batch Production and Packing Management

FEATURE

Take raw materials to finished products, with integrated production and manufacturing management tools enabling you to sequence your steps, track and trace your inventory or stocks and understand production capacities.

Create every manufacturing order, and schedule every operation or activity, specific to each individual technician from one system. See the demand coming in, monitor both work in progress and quality, turn manufacturing on and off to fit your requirements allowing you to continuously build or utilize in-house outputs and data into your product stock records.

WHY

Having a real-time manufacturing execution system with electronic batch manufacturing records will ensure:

- The right ingredients have been used
- The ingredients have been weighed as per the recipe
- SOPs and checklist have been followed for production preparation
- Sequencing of operations as per SOPs
- In process parameters are monitored and recorded at stipulated intervals

"We've said goodbye to 'guess-timating' our production capacities"

GAIN

Seamless process optimization, which enables you to flow through the production stages your operations require with ease – minimizing the room for error and eliminating any pockets of hidden production or information

- Generate approved manufacturing orders
- Trigger stock allocations and issuing
- Create picking, packing lists and routings cards
- Set sequences and build-in control points to your single unit and batch production flows
- Link processes to accounting labor rates and raw material costings
- Monitor work in progress, scrap and log unplanned issues for resolution
- Support for HACCP with in-process testing and positive production batch release
- System generated alerts regarding critical inventory and production exceptions

Integrate data entry points with technician identification enabled to match skills with production tasks.

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Optimize for efficiency

Quality control

Waste management

Visual Production Scheduler

FEATURE

Make planning for the unknown a walk in the park, by housing all of your known information in one system which helps you bring all of the moving parts together.

Plan your time, workforce and resources with complete understanding of how they impact one another.

Configure your ERP solution to overlay key operational data, building both high levels of cross-departmental synergy whilst aligning with both product and process.

WHY

Uncover complete surveillance, allowing you to incorporate accountability and management of your day-to-day business activities without having to be onsite or looking over your engineer's shoulders..

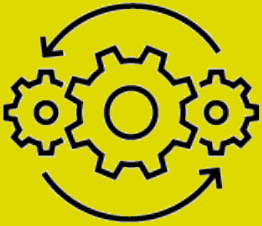**"Our estimated timings are now falling in line with our actuals"**

GAIN

Accurate forward visibility of what's in the pipeline and how your team's will flex to satisfy demand, by planning and scheduling:

- All of the resources required
- Production times
- Projects, tasks and related activities
- Milestone checkpoints
- Automated report running – daily, weekly or monthly
- Drag and drop changes to plan
- Downtime for service, repairs, maintenance against asset registers

Sophisticated and fully integrated modules, designed to give you full control by linking every part of your process so it runs on plan, without misinformation or errors.

WINMAN®

Integrate planning

Share insights

Automate reporting

Product and Technical Data Management

FEATURE

Store data, specifications, and related information for each of your products across a suite of tools designed to help you assemble, monitor and control your products. Linking all areas of your business from suppliers to configurations, dates and more.

WHY

Complex products require tools to match the job in hand. Management of recipes and bills-of-materials with version control change will allow you to unlock higher levels of potential

"We can now deliver the millions of combinations back-to-back"

GAIN

Product hubs and configurator tools that speed up your process, take into consideration your customer requirements, what's available or when it will be, create product variations as well as the ability to feed in important customer data, providing an efficient and consistent means of determining the structure of a recipe

Bill of Materials

Product Structures

Attributes and Measures

Alternative Products

Commodity Codes

Expiration Dates

B2B and B2C
e-Commerce Integration

WHY

Methods for ordering and purchasing online continue to grow and become the norm, as traditional approaches to buying and selling shift with technological advances. Being present in places where your ideal customers are researching, or shopping puts your offering on the table for consideration.

FEATURE

Integrate your business management solution with your e-Commerce channels to create a free flow of data including both product specification data and incoming sales orders.

A system that gives you the vehicle to scale your manufacturing and distribution business online.

"Our online orders are updated in real time - from live and available stock"
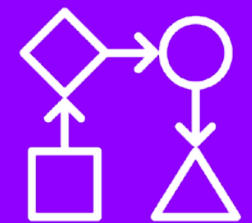
GAIN

Access to a tool that helps you to link the online with the physical production required to deliver order fulfillment

- Track online buying habits
- Customize or recommend products
- Lower long-term costs
- Unlock 24-7 channels
- Build customer data
- Enable more accurate, real-time data

Propel your business forward with a core system that you can build tailored integrations into, connect your online sales channels, including but not limited to: Shopify, Evolution X, Red Technology, Amazon, eBay, ShipStation, Magento and others.

Continuous product development and new integrations being added all the time.

Futureproof your operations to drive higher levels of awareness, growth and measurement to help you make informed decisions based on your data.

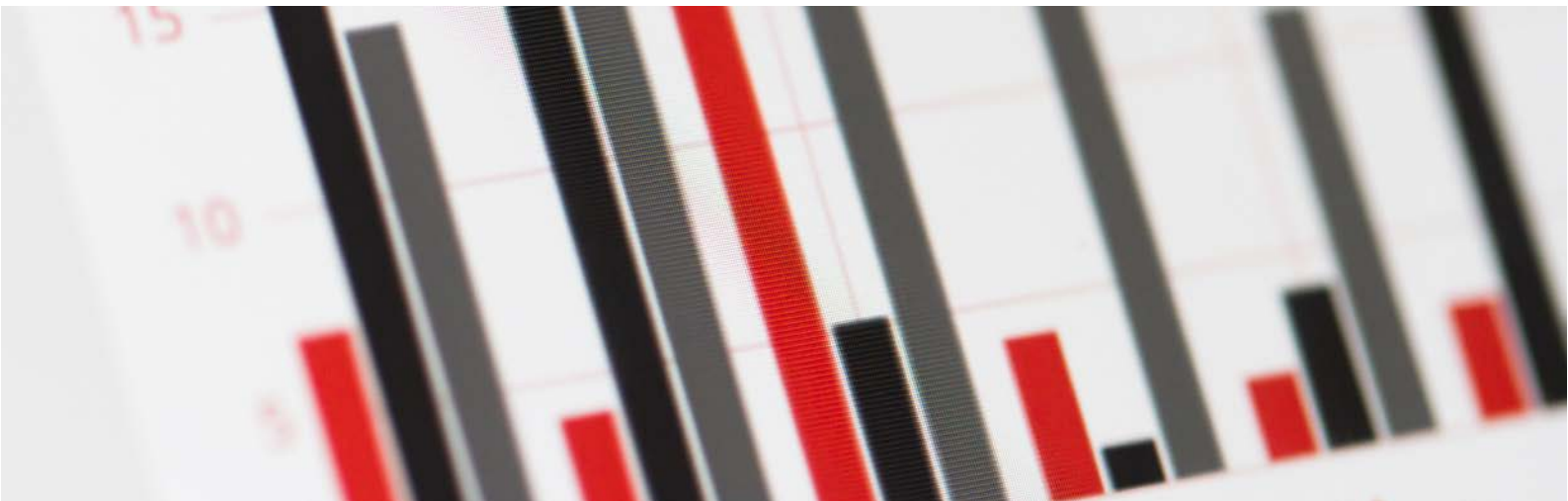**winman**®

Reporting, Dashboards and Business Intelligence

FEATURE

Covering all the basics and more, access both standard and customizable reporting which can be fed into dashboards or embedded as widgets in your home screens, tailored by department or users to suit your information sharing strategies.
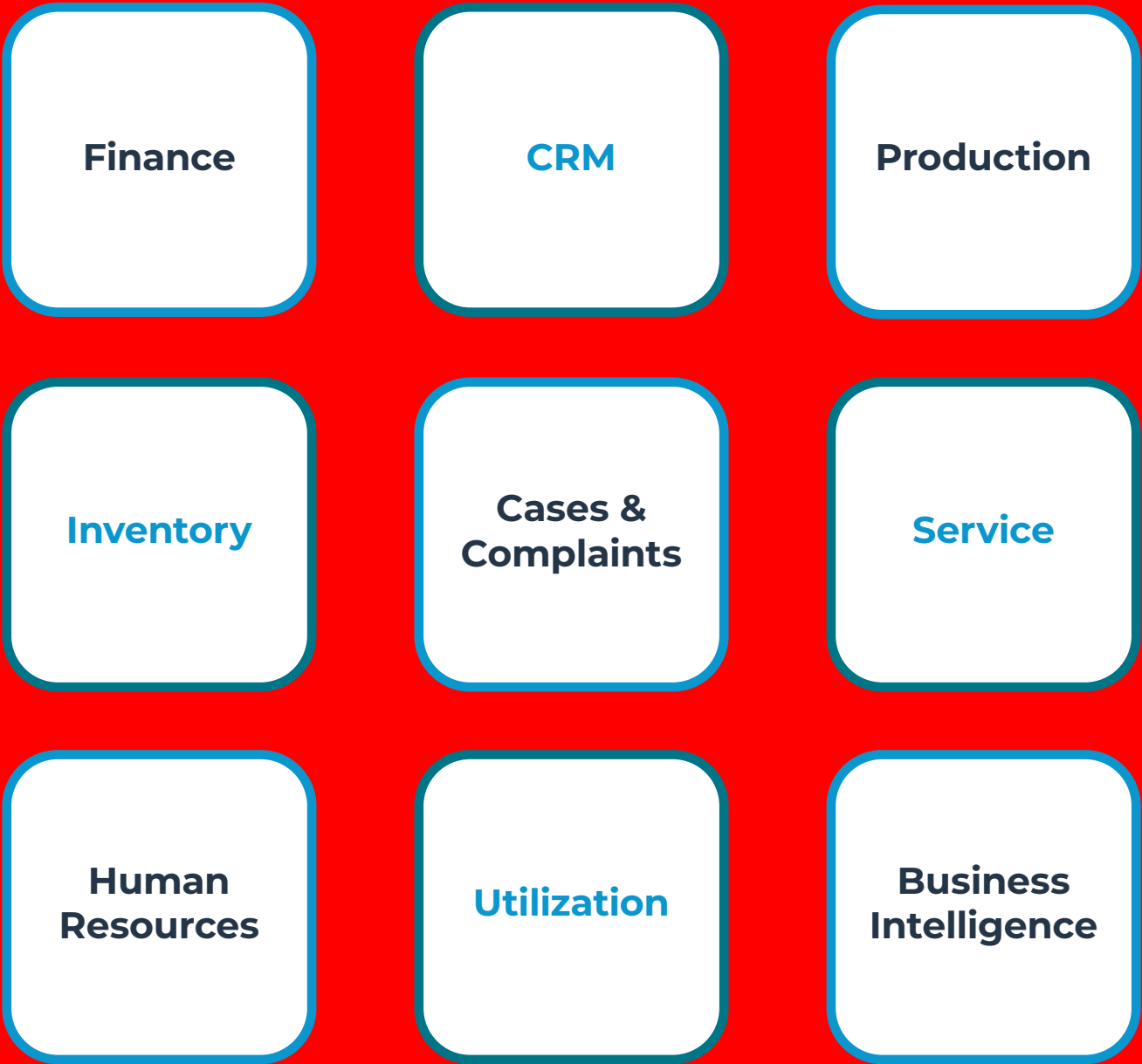

WHY

Make connecting the dots or moving the needle on important projects and targets easier – built-in automated workflows, triggers or tolerances to keep your teams on track to meet and exceed performance metrics.

Monitor the planned vs the actual, project rolling forecasts and track budgets, speed up reconciliations, plan capacities and resources, understand product availability, assess customer accounts, score suppliers based on quality, breakdown costings and so much more.

DASHBOARDS

Configure and arrange your data to provide you with easy to digest insights, that quickly update you on performance, impact and highlight the areas that need your attention most.

Finance	CRM	Production
Inventory	Cases & Complaints	Service
Human Resources	Utilization	Business Intelligence

Mobile
Data-Processing

Quick
data entry

Reduce
IT equipment

Report in
real-time

FEATURE

Streamline your IT requirements with the WinMan Go App, a fully integrated suite of applets designed to help you input and view data from anywhere through a range of handheld devices.

Reduce manual data entry and time spent with tools down.

GAIN

Greater levels of mobility both on and off your shop floor or production facilities

- Direct data entry to key modules, such as CRM, barcode scanning and more
- Stock checks, takes and moves
- Labor recording and booking onto or off jobs and tasks
- Enter work in progress and test results
- Enter expenses and time and attendance
- Pick, pack and ship
- Proof of delivery and goods receipt

Access secure user identification to monitor performance, control your process with drop down filters and structured process flows, utilizing geolocation technology, image capture and document upload functionality.

"Our shopfloor is now 100% paperless with all of our data logged via the Apps"

WHY

Save time and money in the long run by using one app that can provide you with the tools to digitalize data entry, whilst also reducing your carbon footprint and eliminating double entry in multiple systems or formats.

Barcode Labeling Data-Capture

Automate process

Waste management

Create and send

FEATURE

Imagine a system where labels and prints pre-populate and can be sent to your devices ready to stick on, send or email at the push of a button – in the final steps of completing your processes.

Satisfying the creation of everything from invoices, orders, pick and pack lists, dispatch notes, your carrier's shipment labels, barcodes and more.

GAIN

Customized solutions that help you link manual processes through a series of in-system and automated workflows which make sure you don't miss a step

- Setup your templated brand colors, logos and fonts
- Create PDFs or Excel files that can be printed or emailed directly from the system
- Link the files created to your CRM contacts or accounts
- Automate processing at set times
- Enable batch labeling or as orders come in
- Create your own standardized EAN barcodes

winman®

"When preparing a delivery, we scan the boxes onto the carrier to confirm that the load includes everything that's expected"

WHY

The creation of labels and matching paper inserts to fit a range of sizes, shipping methods and materials can be laborious, especially if your team is used to handwriting, adjusting font sizes for visibility or cutting down to fit awkward spaces. Reduce wasted time, resources, materials and money in the long term, by taking the leap to automate and digitalize your printing operations.

Warehouse Management Real-time Batch Track and Trace

Control and review inventory

Store test results

Inspect imports and exports

FEATURE

Accurately manage stocks and supplies, as well as your distribution logistics and shipping operations.

Hold all the information you need to match your available inventory with your customer demand, plus the ability to integrate third-party tools that are critical to your processes.

GAIN

Higher levels of control enabling you to quickly organize busy warehouse spaces

- Fully integrated inventory review
- View centralized summaries of your manufacturing orders, goods receipted and system-generated recommended actions
- Organize stock scans, moves and counts, automate alerts based on your frequency requirements
- Create storage types, areas and locations, capacities and classifications
- Apply fastest or slowest moving logic
- Enable put away logic, sequence available locations – to help your teams correctly setup pick faces and automate replenishment trigger points
- Ring-fence pre-allocated stock and speed up the packing process
- Access and record test results
- For distributors and service companies WinMan provides:
  - Enhanced warehouse management using smart mobile data-capture devices
  - Transport management with mobile proof of delivery data capture
  - Catch weight processing for fresh food products stocked by weight and sold by the unit
  - Light manufacturing to manage added value processing and packing operations
  - Full and open integration with B2B and B2C e-commerce platforms

WINMAN®

"We've eradicated all those trips into the warehouse to manually double check the availability of a product"

WHY

Take the stress out of complex stock deliveries, raw material storage, order processing and more. Access intuitive software designed with your distribution operations in mind, your extra layer of support which automates reminders and keeps control of stock levels.

Giving you both the freedom to focus on the activities that matter most to your business and speed up the decision making processes on whether, or not, to reshuffle your storage areas.

Quality, Governance, Risk and Compliance

WINMAN®

Regulatory standards

Quality management

Sustainability and environment

FEATURE

Meet industry requirements effortlessly with a fully audited business management system. Store or link copies of your regulations and certifications, as well as monitor your overall compliance with them.

Record related tasks, monitor quality by operator or set your system to notify you when you're close to limits.

GAIN

Fully traceable and end-to-end visibility of each part of your operation – complete control

- Every action recorded
- Time and date stamping
- User identification
- Prove compliance
- The ability to retrace your steps, if a part of your process falls short
- Set a range of parameters to ensure and manage quality
- Manage risks ahead of time with forecasting
- Confidently pass certifications or accreditations
- Control use and sell-by dates

Drive your business to meet health and safety, environmental, quality and energy standards.

"Minimize the risk of using out-of-date raw materials and reduce the cost of wastage"

WHY

If every audit is a huge undertaking that just never seems to get better, it may be time to re-evaluate your governance strategies. Taking advantage of digital systems, which help consolidate daily process requirements and accommodate deeper dives, could be the exact solution you need.

Explore Some of the Features

WINMAN®

Accounting and Finance	Manufacturing Resources Planning	Project Management
Production Management	Planning and Scheduling	Document Management
Customer Relationship Management	Reporting and Data	e-Commerce and Retail

Inventory Management	Product Data Management	Shipping and Logistics
Marketing Integrations	Supply Chain Management	Labeling and Printing / Service Management
Sales Management	Human Resources	WinMan Go Applications
Warehouse Management	Governance, Risk and Compliance	System Options and Universal

System Options

FEATURE

Your key to unlocking, enabling and configuring all the functionality you need, or want, to access to help you run your business through an all-encompassing, cutting-edge ERP system.

Global and Local

Customer or Supplier

Site Specific

Module Specific

Integrate APIs and Plugins

User Specific

WHY

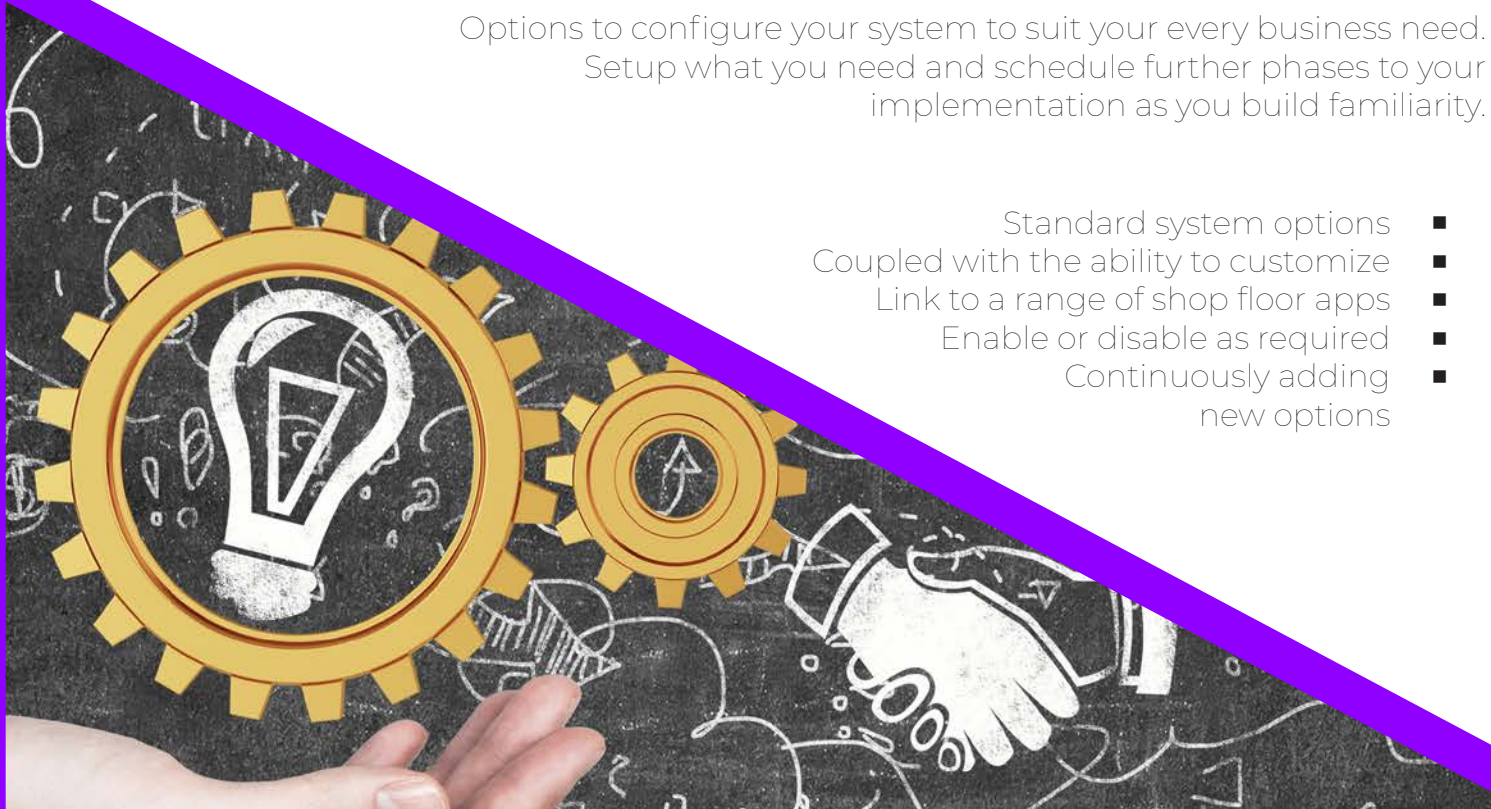Restricted by your current software solutions or processes? Unable to trace if someone makes a change?

Systems that give you higher levels of flexibility to wrap functional features around you, allow you to put your best foot forward. Put a stop to the struggle - match your processes and digital systems with your true day-to-day activity.

"Some of the most comprehensive system options I've ever seen - an option for everything you could want your system to do"

GAIN

Options to configure your system to suit your every business need. Setup what you need and schedule further phases to your implementation as you build familiarity.

- Standard system options
- Coupled with the ability to customize
- Link to a range of shop floor apps
- Enable or disable as required
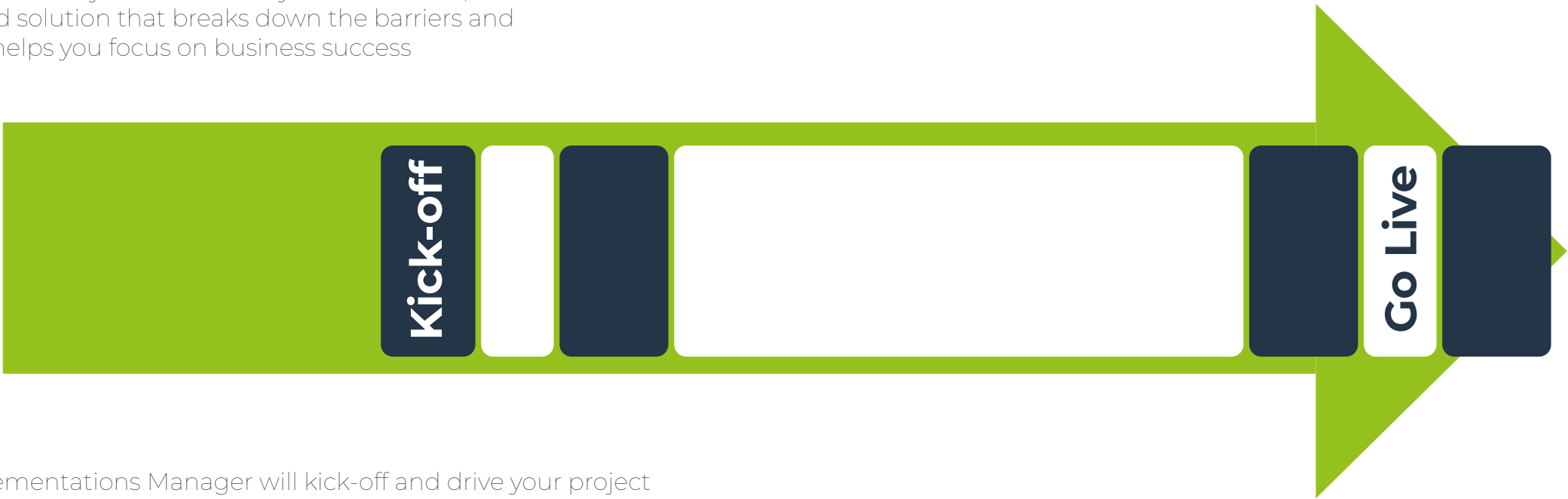- Continuously adding new options

The Journey

Continuous improvement.

Lasting partnerships with the WinMan team, helping you build bigger, better systems, processes and businesses in the long term

Your journey begins when you decide that you need a new, enhanced or integrated solution that breaks down the barriers and helps you focus on business success

With in-house support, development and quality teams working to enhance solutions as technologies advance

Kick-off

Go Live

Your dedicated Implementations Manager will kick-off and drive your project throughout - working very closely with your teams to understand their processes and to develop your new solution to wrap around best practices for your operations

Contracted maintenance.

Our Story and Motivations

WinMan started out as an Enterprise Resource Planning solution dedicated to manufacturers who were balancing lots of suppliers, material requirements, financial and business data, production processes and complex supply chains, satisfying a combination of business-to-business and direct-to-customer operating models, amongst others.

Build.

Set the building blocks in place to understanding what matters

Built in Microsoft **Win**dows, 100% .Net and SQL Server system, ready to fulfill a buoyant **Man**ufacturing industry and its sub-sectors – **WinMan** was born.

Learn.

Identify what it means and how it flows together

True to form, WinMan's original objectives to integrate systems and accelerate digitalization for manufacturers remains the same.

Grow.

Unlock the secrets to what works for your business

All products have and continue to be developed in-house by a dedicated team of highly technical experts. Our unique offer brings together business process optimizations and systems integrations to enable sophisticated all-in-one business management, through a flexible and configurable product.

Excel.

In people, product and throughout the journey

Platforms

Flexibility is key, so we've developed three solutions to ensure there is something for every type of business. Our Cloud solution, offers higher levels of accessibility, built on cutting edge of technology.

Our Hosted solution offers the best of both worlds combining elements of Cloud and On-Premise. Our On-Premise solution is the most established and offers you more control.

1. Cloud

- Truly online, access anywhere
- Fully remote from a range of devices
- Pay as you go, for SaaS technology
- Use and license with secure storage

2. Hosted

- No server required
- Middle ground between cloud and on premise
- External or site specific
- Stress free infrastructure management

3. On-Premise

- On site server, with total ownership
- Independent infrastructure
- You manage in-house
- You implement your own maintenance support

Continually investing in new technologies and building skills, nurturing and recognizing key developments to keep WinMan ERP progressing forward.

"Leaders in ERP solutions for manufacturers and distribution businesses"

If you haven't already

Contact us today to arrange an onsite visit to discuss your requirements, followed by a tailored demonstration.

Birmingham, UK

Sales, Implementations, Development and Support

Rockford IL, US

Sales, Implementations and Support

Brighton, UK

Development Team

Experience.

Quality.

Value.

Collaboration.

The WinMan team is made up of talented individuals, from in-house software developers focused on the latest technology, to enterprise resource planning experts and implementations consultants.

Our solutions enable you to undertake a digital transformation of the way you run your business. Delivering process improvements and optimizations along the way, designed to support your growth.

Start your discovery journey today.

Contact us now to discuss.

All-in-one ERP software solutions.

www.winman.com
844-532-6377

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